



## Nebraska FBLA 2008 State Leadership Conference

### Business Ethics Case Study – Preliminary Round

A local hotel has recently remodeled and has a breakfast room for its guests, providing simple basic breakfast items as an amenity. The hotel is trying to upscale its clientele and is using higher-end name brand products for its guests. The hotel owners are great supporters of the local FBLA chapter, in fact so much so that they are contributing \$1 for every hour worked by any employee who is a FBLA member this year to the Nebraska FBLA Foundation Trust.

Mrs. Winslow, a former FBLA adviser from your school, has graciously assisted in securing an interview for you with the hotel manager for an evening desk clerk position that has become available. Mel, a friend of yours who works at the property, has given a rave recommendation to the hotel owners to help you in securing this position.

Mel has been employed by this hotel property to work part-time as a morning food center worker. He's shared with you the unusual dishes that are being used, which come from the local Pottery Barn store. In fact, he's also shared with you in confidence the fact that he's taken a complete service for eight, wrapped them in appropriate shipping material, secured an empty box from the local Pottery Barn store, and "returned" them as a gift, exchanging the items for cash and then using the funds for a graduation party he's hosting this spring.

#### Discussion Questions

- Discuss the implications of Mel's actions (both personal and business).
- How will his actions impact the hotel's reputation in town? Will this situation, if disclosed to any potential guests, impact the property's business?
- What should you do? How will Mel's actions impact your interview and potential employment with the hotel?